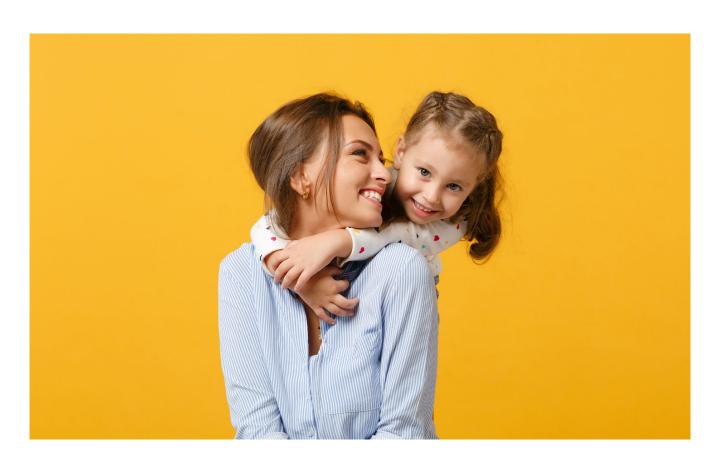




#### CASE STUDY

With Johnson/Turner's FairWell Mediation solution, you'll find a supportive and efficient way to resolve your legal issues. FairWell Mediation redefines the traditional approach to legal problem-solving, offering you a streamlined process that puts your needs at the forefront.



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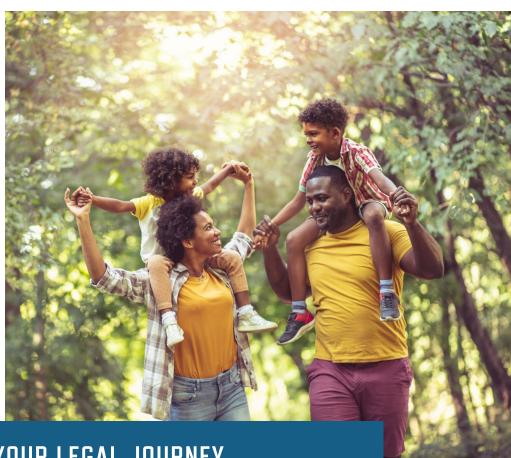
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## **WELCOME**

Thank you for considering **Johnson/Turner** as your ally in resolving your legal matter. We recognize that family law issues can be overwhelming, emotional, and challenging to navigate.

Our unwavering dedication is to offer you the support and expertise necessary to guide you through this process with care and compassion.

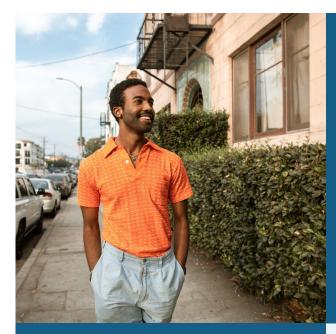


#### **EMPOWERING YOUR LEGAL JOURNEY**

At Johnson/Turner, we stand committed to providing unparalleled support and expertise in family law mediation. Our mission is to guide you through the process with utmost care and professionalism. We recognize that seeking resolution in family matters is a sensitive undertaking, and our dedicated team is here to ensure your concerns are met with empathy and respect.

In this case study, we are delighted to present a testament to our innovative FairWell Mediation solution. As you delve into the details, you will discover how our distinctive approach has transformed the lives of our clients. We believe in offering more than just legal services; we provide a holistic experience tailored to your unique needs.

With no hourly billing, fixed pricing, a highly skilled mediator, and processes to file your documents with the court on your behalf, our team is ready to help you reach an <u>amicable solution</u> to your family law legal matter.





"This firm is so different from other firms that I had researched...I would not feel as comfortable in my new life without the Life Coaching experience as well as my amazing team at J/T!"

- Wendy K.



"I always felt this team CARED about my outcome and my well-being. They were amazingly supportive and quick to respond to questions. I would highly recommend Johnson/Turner."

- Danielle R.







"After working with a family law attorney for over a year and gaining little ground or resolution, someone recommended Johnson/Turner Legal to me and within 60 days I had two rounds of mediation under my belt and finally a light at the end of the tunnel with my case. They got up to speed quickly and were professional in dealing with opposing counsel. Have and would continue to recommend this firm."

- Nathan M.

### OUR FIRM

# We're a highly strategic team with powerful legal knowledge.

Our teams are available to support you in the following areas:

- Family Law
- Estate Planning
- Probate
- Elder Law
- Criminal Defense
- Adoption

The success, happiness and resolution our clients experience has everything to do with our collaborative effort as a successful Minnesota law firm.





#### INNOVATION

We believe the legal industry needs to break free from its stale and uncreative practices in order to serve the needs of today's clients.



#### KNOWLEDGE

We strive to ensure that our attorneys and staff are fully versed in their practice areas to provide our clients the best advice and representation.



#### COMPASSION

We all experience life's challenges. Our team leads with compassion to meet our clients where they are and help them rise through their challenges.

### FIRM PARTNERS



#### CHRIS JOHNSON

Chris is a unique blend: a strategic, big-picture attorney with a sharp eye for detail, he often uncovers important information that's gone unnoticed. He combines those skills with his experience to develop winning strategies in complicated cases, seeking only the best for his clients. He is committed to helping them move through the legal process gracefully. Chris is a go-to mentor and colleague among fellow J/T attorneys, always willing to help come up with maneuvers to achieve clients' goals.

Chris received his Juris Doctor degree from William Mitchell College of Law in 1999. He graduated from Gustavus Adolphus College in 1993 with a major in financial economics. He graduated from Forest Lake High School in 1989.

Chris served as Mayor of Forest Lake for two terms, President of the 19th District of the Minnesota State Bar Association, President of the Forest Lake Rotary Club and Board Chair of the Forest Lake Chamber of Commerce. He has been honored by his peers as a Rising Star in the legal Community.



#### **ERIN TURNER**

Erin is a talented advocate and focused listener, devoted to understanding her clients' experiences and goals. She creates practical solutions for her clients, helping them settle complicated disputes. There is no "one-size-fits-all" answer for people in difficult situations, but every legal concern needs closure, and every client deserves it. Erin regularly mentors J/T attorneys in developing strategies and real solutions for clients.

Erin achieved a cum laude Juris Doctor degree from the University of Minnesota Law School in 2000, graduating magna cum laude from Gustavus Adolphus College in 1997 with an English major and Women's Studies minor. She completed her high school education at Forest Lake High School in 1993.

Erin, a North Star Lawyer, has been a Super Lawyer since 2013, previously a Rising Star for five years. With a strong commitment to community service, she holds leadership positions in her daughter's gymnastics booster club, church council, and Forest Lake committees. She has an extensive history of serving on boards like Lakes Center for Youth and Families, Forest Lake Area School Board (Vice President), and The Education Foundation of the Forest Lake Area (TEFFLA).



#### KATIE JARVI PARTNER. ATTORNEY

Katie's clients get realistic, no-nonsense advice from their biggest champion. She is dedicated to guiding them through challenging circumstances to find resolution and balance. Katie offers a calm voice of reason with a thoughtful and proactive vision, and she shares in her clients' struggles and delights in their successes, of which they have enjoyed many.





### ERIC PARKER PARTNER, ATTORNEY

Eric asks his clients to talk to him like they are friends – and he means it. He's clever and pragmatic, but a bit unconventional, too: he once held a meeting while out for a drive with a client because it was the only way to calm her baby. He's skillful and innovative with the law, having successfully handled some uniquely complicated family law disputes.





### KELLY SATER PARTNER, ATTORNEY

Kelly's clients are instantly put at ease by her calm sense of confidence. Kelly is a devoted listener, and a keen strategist. She's passionate about her clients' successes, and works earnestly to deliver positive results. Kelly embodies a great combination of a tough litigator and a kind soul.





### BRAD PALMER PARTNER, ATTORNEY

Brad's ability to focus on the details of a matter while still keeping the big picture as a guide allows him to serve his clients effectively. His passion is in helping people find effective legal solutions that allow them to move forward positively in life. His top notch insight and strategic methodology sets him apart in the profession.



## FAMILY LAW SOLUTIONS

At Johnson/Turner, we believe that law firms can do a better job of serving clients. So, we created a Minnesota family law firm that prioritizes clients, not their money. These solutions were built to put our clients' minds at ease so they're not worrying about every question and conversation with their legal team costing them hundreds of dollars.



Start your case right by working with your team to build a strong foundation and strategy for a successful resolution of your issues.



Get the advice and guidance of an attorney so you can work together with your spouse to resolve your legal issues.

# CHART YOUR COURSE



Work with our attorneys to make changes to a previous court order. We will learn your case and chart a course to resolve your legal issue.

# FAIRWELL MEDIATION



Mediation offers parties reasonable and sound solutions that can lead to better outcomes and far less conflict than traditional legal processes. And unlike other mediations, FairWell also provides you with completed court documents at the conclusion of the mediation process.



A streamlined and budget-friendly solution for your family law matter. Our experienced Minnesota family law paralegal will assist you in drafting court forms and provide answers to your questions. Exclusively available for Minnesota divorces, DIYvorce makes your process hassle-free.

Dedicated to building trust and providing comfort.

## **HOW IT WORKS**



03

# WORKING WITH YOU

At Johnson/Turner, our clients are at the heart of everything we do. We understand that every legal situation is unique, and that's why we take a personalized approach to work closely with you every step of the way. From the moment you schedule a free consultation, we prioritize understanding your needs and concerns. Our dedicated team of experienced attorneys will be by your side, ensuring that you have the best possible legal representation.

#### FREE CONSULTATION

To begin, you, by yourself or together with your spouse, speak with one of our Consultants to determine the best option suitable for your family as to what matters most.

#### PRE-MEDIATION PREP

You and your spouse will work with our team to gather needed information, identify and discuss areas of disagreement, and plan the mediation session.

#### **MEDIATION**

Next, you and your spouse will participate in mediation with a neutral FairWell Guide. Upon reaching an agreement, we help generate the necessary court documents, as well as electronically file them with the court for you.

#### FRESH START

Finally, you and your spouse come out stronger with a fresh start knowing you made practical decisions through a process focused on fairness and serving you well.

### FAIRWELL MEDIATION

If you are seeking a divorce (or custody agreement) and you both know that you'll need assistance in resolving issues and preparing court documents, but you're concerned about the cost and the complications of hiring separate attorneys, then FairWell Mediation is the perfect solution for you.



#### EMPOWERMENT THROUGH MEDIATION

In traditional courtroom litigation, a judge makes decisions based on legal principles and evidence presented. This can often lead to outcomes that may not fully align with the nuanced needs and preferences of the individuals involved. In mediation, both parties have direct input into crafting the solutions that best fit their unique circumstances.

#### MAINTAINING RELATIONSHIPS

Family law matters often involve ongoing relationships, especially when children are involved. Mediation promotes cooperative problem-solving, which can help maintain a more amicable post-divorce or post-separation relationship. This is particularly beneficial for co-parenting arrangements.

#### INFORMED DECISION-MAKING

Mediation encourages open communication and transparency. This allows each party to fully understand the implications of their decisions and the potential consequences of various choices. In contrast, court decisions might seem distant and disconnected from the individuals involved.



#### COMMUNICATION

Because we don't bill hourly, you'll never have to worry that conversations with your legal team will cost you additional attorney fees.

#### LEARN MORE

Scan the QR code below to watch our quick video to learn more about our FairWell Mediation solution.



### MEDIATION PHASES

HASE 1

#### **CLIENT WORK**

Clients each participate in an onlince interview where they provide relevant facts about their case and specify their desired resolutions for the issues at hand.

HASE 2

#### PRE-MEDIATION

The mediator and clients engage in a phone call to address questions, briefly cover areas of agreement and disagreement, and pinpoint any additional essential information needed for the upcoming mediation.

# HASE 3

#### **MEDIATION**

This phase constitutes the mediation session, during which the involved parties collaboratively address and reach agreements on pertinent issues. As the session concludes, the finalization of court documents takes place, solidifying the outcomes and agreements achieved through the mediation process. This ensures that the decisions made during the mediation are properly documented and legally binding, providing a clear and structured resolution to the matters discussed.

# PHASE 4

#### **POST-MEDIATION**

Court documents are signed and filed, a process often facilitated by us. If there are minor children involved, they will need to attend a single court appearance, which typically occurs via Zoom. During this appearance, the court has the chance to inquire about the agreement and address any questions it may have. Following this, the Court proceeds to sign the Decree, finalizing the mediation process.



#### MEET JOHN & MARY

John and Mary Smith, both age 63, hired Fairwell Mediation on a fixed fee basis to serve as a neutral for their divorce. They were high school sweethearts who married at age 20 and had been married for over 40 years. Together they had three adult children ages 35, 32, and 28, all of whom were married and starting families of their own. After a long-term marriage, John and Mary had significant assets, including a pension, two 401k accounts, 3 real estate properties and numerous bank accounts.



#### AN AMICABLE SOLUTION

John had been an executive at a large company for over 30 years and was nearing retirement. His annual income was approximately \$250,000. Mary had worked part-time as a teacher while raising their children, but had not worked outside the home for over 15 years.

John and Mary wanted to maintain an amicable relationship despite the divorce, as they still cared for one another and wanted to remain involved in their children's lives as grandparents. However, John was concerned about having to pay high spousal maintenance to Mary given the disparity in their incomes.



#### **NEUTRAL FACILITATION**

Over the course of a two mediation sessions, their Fairwell Guide (Mediator), Katie Jarvi, helped John and Mary have productive discussions about finances, assets and their visions for the future as uncoupled individuals. With Katie's guidance, they agreed to an equal division of assets and a reasonable spousal maintenance payment for Mary until John retired, at which time no further spousal maintenance was required in light of the equal asset division.

#### CONCLUSION

At the conclusion of the mediation, all court documents were prepared as part of the service and John and Mary were able to finalize their divorce in an amicable and timely manner, without excessive legal fees and while preserving their friendship. They credited the mediator for guiding them through the process respectfully and helping them find common ground, so they could move forward in a positive way for the benefit of their extended family.







#### OUTCOME

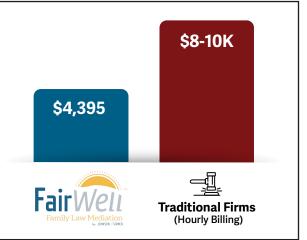
Two years later, the relationship between John and Mary had transformed in unexpected but heartwarming ways. Despite going through the emotional journey of divorce, the two had managed to maintain a strong bond and friendship. They continued to attend family gatherings together, celebrating holidays and special occasions as a united front, much to the delight of their children and grandchildren.

# SOLUTION COST: \$4,395

This cost includes the first FairWell session and court document preparation and is the full total for both parties.

#### TRANSPARENT PRICE

At traditional law firms, hourly billing models may start with an initial retainer, but the final bill can quickly spiral into uncertainty. Every minute counts, and the clock keeps ticking with each interaction. Don't be left in the dark about how much you'll end up paying. We believe in transparency and simplicity. With our Fixed Prices, you'll know exactly what you're paying for right from the start. No hidden surprises or ambiguous charges.





#### CLIENT-CONTROLLED PACE

By offering services at a fixed-rate, Johnson/Turner's attorneys are incentivized to efficiently handle cases, ensuring prompt resolutions without unnecessary delays. Clients experience the freedom to participate actively in decision-making, stay well-informed throughout the process, and witness their cases progress with clarity and peace-of-mind.

We wanted results without the high cost of a typical divorce, and FairWell did just that. They made it easy and explained everything we needed to move this tough process forward.

- Jennifer G.



# FAQs

#### **HOW DOES FAMILY LAW MEDIATION WORK IN MINNESOTA?**

In Minnesota, the mediation process typically involves both parties meeting with a trained mediator to discuss their concerns and work towards mutually agreeable solutions. The mediator does not make decisions but facilitates open communication and helps the parties reach a resolution.

#### HOW LONG DOES FAMILY LAW **MEDIATION TYPICALLY TAKE?**

The duration of family law mediation can vary depending on the complexity of the issues and the willingness of the parties to cooperate. It can range from a few hours to multiple sessions over several weeks.

#### WHAT HAPPENS IF WE CAN'T REACH AN AGREEMENT IN MEDIATION?

If you are unable to reach an agreement through mediation, you may proceed to court for resolution. The mediator's role is not to impose a decision but to facilitate communication and understanding between the parties. As a client of Johnson/ Turner, you can seemlessly change course with another solution without any loss of progress.

#### WHAT ARE THE BENEFITS OF FAMILY LAW MEDIATION?

Some benefits of family law mediation include cost-effectiveness, confidentiality, quicker resolution, greater control over outcomes, and reduced emotional stress for both parties and their children.

#### ARE MEDIATED AGREEMENTS LEGALLY BINDING IN MINNESOTA?

Yes, if both parties reach an agreement in mediation, it can be formalized into a legally binding contract or incorporated into a court order, making it enforceable.

#### CAN I USE MEDIATION FOR POST-DIVORCE MODIFICATIONS?

Yes, mediation can be used to address postdivorce modifications, such as changes to child custody or support arrangements when circumstances have significantly changed.

#### HOW IS FAIRWELL DIFFERENT FROM OTHER MEDIATIONS?

Unlike other mediation solutions that provide agreements with bullet points but lack the provision of court documents, FairWell ensures that you are furnished with all necessary paperwork. This eliminates the need for you to independently file these documents postmediation, a process that frequently leads to complications and the potential need to seek further legal representation.

## CONTACT US



STILL HAVE QUESTIONS? OUR TEAM IS HERE TO HELP.

CALL US **(651) 661-2626** 

VISIT US johnsonturner.com







### SERVING MINNESOTA

#### BLAINE, MN

1550 109th Avenue NE Suite #300 Blaine, MN 55449

#### BLOOMINGTON, MN

8400 Normandale Lake Blvd. Suite #206 Bloomington, MN 55437

#### BURNSVILLE, MN

1509 Southcross Drive W Lake Elmo, MN 55042

#### DULUTH, MN

230 West Superior Street Suite #400 Duluth, MN 55802

#### EAGAN, MN

860 Blue Gentian Road Eagan, MN 55121

#### EDEN PRAIRIE, MN

6385 Old Shady Oak Road Suite #250 Eden Prairie, MN 55344

#### FOREST LAKE, MN

56 East Broadway Avenue Suite #206 Forest Lake, MN 55025

#### LAKE ELMO, MN

12425 55th Street North Lake Elmo, MN 55042

#### MAPLE GROVE, MN

11670 Fountains Drive Suite #200 Maple Grove, MN 55369

#### MINNEAPOLIS, MN

100 S 5th Street Suite #1900 Minneapolis, MN 55402

#### ROCHESTER, MN

975 34th Avenue NW Suite #350 Rochester, MN 55901

#### ROSEVILLE, MN

2355 Highway 36 West Suite #400 Roseville, MN 55113

#### ST. PAUL, MN

445 Minnesota Street Suite #1500 St. Paul, MN 55101

#### WAYZATA, MN

1155 East Wayzata Blvd Suite #10 Wayzata, MN 55391

#### **WOODBURY**, MN

7377 Currell Blvd Suite #101 Woodbury, MN 55125